

From: Richard [richardn@saltechnology.com]
Sent: Saturday, May 24, 2014 10:31 AM
To: Dan Leone; Frank Marobella; James Littlefield
Subject: UPDATE

Greetings All:

While it's unlikely that this so-called update is breaking news to you, the SAL Tech move to Syracuse (Manlius) finally occurred on Tuesday, May 20th. I didn't get my "stuff" out of the Chestnut building until Thursday, and I am in the process of setting up at home where I will continue to assist Airport Lighting through the transition to operations at the new location. I apologize for not contacting you sooner. My only excuse is bad priority management. I should have contacted you sooner because your vested interest in this matter certainly exceeds mine. The upside of this to L-Tronics and to me is that SAL Technology will "live on". There were other possibilities for the acquisition of our products, but almost certainly if the operation had been acquired by anyone else (that I know of) it would have acquired a new identity and for all practical purposes, from our point of view, ceased to exist.

L-Tronics played an indispensable role in shaping SAL Technology as a preferred supplier of equipment for runway approach lighting equipment. I am convinced it would never have happened if we had gone down the path to LED flashers with anyone else. It was your foresight and enthusiasm that broke the ice for me. Do you recall that I was skeptical at first; not believing that a practical LED fixture was possible? I am indeed grateful to have worked with such a creative and energetic company as L-Tronics since 2010, and it AIN'T over yet!

With sincere regards and appreciation to you and ALL of the great crew at L-Tronics,

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